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Personal Efficiency in Business (Classic Reprint)

By Edward Earle Purinton

Forgotten Books, United States, 2015. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book ***** Print on Demand *****.Excerpt from Personal Efficiency in Business The first mark of greatness is a question mark. The two favorite words of the man born to get ahead are Why and How. Why is a thing done as it is? How can it be done better? Answer these two questions properly, habitually, and you guarantee a great future anywhere. A job is worth not what it pays, but what it teaches. There are in America today a number of men with salaries of \$50,000 or more, who held jobs not so long ago at \$15 a week. How did they gain such promotion? For every dollar in money each man took from his job he took fifty or a hundred dollars worth of knowledge. Thus each man ultimately fixed his own salary. The way to make an occupation valuable is to look on it as an education. The call of the business world is for the man who knows. If also he is a man who thinks and who works, a thousand doors of opportunity swing wide before him;...



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